

Ray Loeffler

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Profile:

Equity focused, goal oriented and results-driven Director with over 15 years' progressive experience and documented successes. Demonstrated experience at overseeing and managing large and complex Systems and over 7500 hours implementing projects, and an aptitude to unveil additional revenue sources. Skilled in planning, organizing and managing resources and processes to meet companies strategic goals and objectives near and long term. Proven ability to lead and motivate across departments and at all levels in an organization.

Core Competencies:

PROJECT MANAGEMENT • CUSTOMER MANAGEMENT • MANAGED SERVICES • ECOMMERCE • WHOLESALE • RELATIONSHIP BUILDING • ORGANIZATIONAL LEADERSHIP • BUSINESS ANALYSIS • CUSTOMER SERVICE • STAFF MANAGEMENT & COACHING • SOFTWARE AS A SERVICE (SAS) DEVELOPMENT

Professional Experience:

November 2013 – Present

AIG, Subsidiary Royal Alliance Associates Hauppauge, NY

IT Consultant

- Project Manager – Oversee Network Environment move January 2015, Servers & Telecom
- Support Offices and Network environments for two Alliance Partners Long Island, Emergency support to Networked environment
- Promote Security Initiatives of Parent Company

Jan 2006- November 2013

Strategic Financial and Tax Planning Hauppauge, NY

IT Consultant

- Consultant - Manage Small Business Network Supporting over \$500 Million in Assets
- Upgrade All Email, Remote Advisor Mail, Microsoft 365 Solution - November 2013.
- Email Monitoring for Financials installed via Journaling
- Full Backup Solution & Hardware Support

Sept 2009- March 2013

Rothco Ronkonkoma, NY

Infrastructure, Project Manager - IT

- Support increased sales, and growth from \$50 million to \$75 million.
- Stabilize and Upgrade Environment – B2B Ecommerce Site orders up to \$300K per day.
- Manage Internal & External Vendors and resources, Fast Paced Project Driven Environment
- Propose Multiple Projects for Entire IT Department & Roadmap for 3 Years and 10 Years out.
- Upgrade Software & Hardware Environment: Oracle Upgrade Path, VMware Upgrade and Support, MSFT Cluster, High Availability SAN Equallogic.
- Multiple IOS Upgrades, Networks / Telecom Cisco ASA 5510, Redundancy & Fault Planning
- Upgrade Phone System and Internet Connections, Redundancy, Fiber
- Manage Security for Warehouse & Offices, & assist Security Director.
- Intra-Department Meetings & Coordinating for Project Deployment, Schedule install dates according to smallest impact times.

- Enforce Company Policies & procedure for entire organization, Install Time Management Systems
- Run & Modify Reports and Daily and weekly Business Analytics to Upper Management
- Sign off on Vendor Contracts after Upgrades and hardware received
- Disaster Planning – required failover multiple times proves working effectiveness.

Jan 2007 – June 2008

Technology Partners Group New York City, NY
Account Executive, Services Manager – Garment District

- Proposals for New Environments & Project Planning for Installation & Server Specifications
- Manager (5) Production Office Moves / Meetings, coordination of Project & Services Implementations
- Manage Two Mid Level Technicians, Filling hours daily & Quality Assurance

April 2005 – December 2006

LAN Associates Central Islip & NY Tri-State Area, NY
Project Lead, Services Specialist

- Onsite interface with Many Law Firm Customers in Tri-State NY
- Demonstrated experience at overseeing and managing large and complex accounts and multiple projects,
- Windows AD & Document Management Upgrades.
- Rebuild Exchange Email, Fix Transfers, Blacklists,
- Deploy Document Interwoven, Worksite- Migrations,
- Cisco, Watchguard & Sonicwall Implementations, Intrusion Detection, ITM.
- Group Policy, Citrix, SQL

January 2004 - January 2005

Rowe / AMI New York City, NY
IT Consultant

- Global Jukebox Network Support WAN, Web Development Consultant

October 1999 – October 2003

National Music Publishers, Harry Fox Agency, New York City, NY
JD Edwards CNC, Systems Support Specialist

- Integration Support for Global Music Licensing System, Hummingbird, SQL, Oracle JD Edwards, AS400, Remote Customers.
- Support Systems Administrator

Education:

1999 - College Of Mount Saint Vincent Riverdale Bronx, NY

- B.A., Corporate Communications & Broadcasting Comm.
- Internship: Financial Consultant, SDG Corporation, Norwalk CT
- Internship: Network Essentials, Buzzi Unicem USA (LoneStar Industries) 5 Locations, Stamford CT
- Internship: Reuters Affiliate Hally Enterprises INC, PR Newswire Investor Relations Communications
- Stress New Media Communications & Web Design
- Volleyball – Rookie of Year Division III, 1998. All NECVA All Conference Team 1999
- Team Captain 1999

▫ 1997 achieve Associates of Liberal Arts Suffolk Community College, Selden NY

Other Skills

- Interviewing and Counseling Skills
- Sales and Leadership training
- Service Management Development
- Managing Performance
- Leadership, Coaching and Teambuilding
- Project Management Professional (PMP) - Over 7,500 Documented Hours in Project Management last 10 years

References furnished upon request